

Looking for Sales Partners

Who are we:

Carlsen Baltic is the market leading manufacturer of light refrigerated truck bodies for frozen, chilled and multi-temperature food distribution.

Carlsen is a Danish origin entity with a manufacturing site in Lithuania. Established in Denmark in 1885, Carlsen has grown from a small family business into an internationally recognized company. Over 15,000 light commercial vehicles with eutectic cooling were produced in the last decades.



What we are looking for:

Carlsen Baltic is looking for partners to promote and sell our refrigerated truck bodies.

We expect you to have:

- Long-term cooperation approach
- Market knowledge in temperature-controlled transport
- Clear action arena and targets
- Dedicated staff for cooperation
- Inhouse knowledge on homologation
- After sales service

You'd be responsible for sales of our standard PolarLite bodies in your area.

What we offer:

- **Long-term** business approach
- Product reliability and awareness
- **Extension of your product range** with premium quality products
- Access to **new customers** or existing customer satisfaction
- **Open** knowledge sharing
- Dedicated **sales territory**
- Guaranteed **additional income** from actual sales
- **Co-marketing** activities to increase product and brand awareness

Interested?

Contact us for further details:

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